# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** 

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 6, 2020

# **ELLINGTON FINANCIAL INC.**

(Exact name of registrant as specified in its charter)

Delaware

001-34569

26-0489289

(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

53 Forest Avenue Old Greenwich, CT 06870

(Address and zip code of principal executive offices)

Registrant's telephone number, including area code: (203) 698-1200

Not Applicable

(Former Name or Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common Stock, \$0.001 par value per share	EFC	The New York Stock Exchange
6.750% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock	EFC PR A	The New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition.

The information in this Item 2.02 and the disclosure incorporated by reference in Item 7.01 with respect to Exhibit 99.1 attached to this Current Report on Form 8-K are being furnished by Ellington Financial Inc. (the "Company") pursuant to Item 7.01 of Form 8-K in satisfaction of the public disclosure requirements of Regulation FD and Item 2.02 of Form 8-K, insofar as they disclose historical information regarding the Company's results of operations or financial condition for the quarter ended June 30, 2020.

On August 6, 2020, the Company issued a press release announcing its financial results for the quarter ended June 30, 2020. A copy of the press release is furnished herewith as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

In accordance with General Instructions B.2 and B.6 of Form 8-K, the information included in Item 2.02 and the disclosure incorporated by reference in Item 7.01 shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing made by the Company under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 7.01. Regulation FD Disclosure.

The disclosure contained in Items 2.02 is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) *Exhibits*. The following exhibits are being furnished herewith this Current Report on Form 8-K.

99.1 Earnings Press Release dated August 6, 2020

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# ELLINGTON FINANCIAL INC.

Date: August 6, 2020

By: /s/ JR Herlihy

JR Herlihy Chief Financial Officer

#### Ellington Financial Inc. Reports Second Quarter 2020 Results

## OLD GREENWICH, Connecticut—August 6, 2020

Ellington Financial Inc. (NYSE: EFC) (the "Company") today reported financial results for the quarter ended June 30, 2020.

#### Highlights

- Net income of \$37.3 million, or \$0.85 per common share.
- Core Earnings<sup>1</sup> of \$17.1 million, or \$0.39 per share.
- Book value per common share as of June 30, 2020 of \$15.67, including the effects of dividends of \$0.25 per common share for the quarter.
- Credit strategy gross income of \$33.7 million for the quarter, or \$0.76 per share.
- Agency strategy gross income of \$14.9 million for the quarter, or \$0.33 per share.
- Dividend yield of 8.9% based on the August 5, 2020 closing stock price of \$12.17 per share, and dividend of \$0.09 per common share declared on July 8, 2020.
- Debt-to-equity ratio of 2.7:1 and recourse debt-to-equity ratio of 1.5:1<sup>2</sup> as of June 30, 2020. Adjusted for unsettled purchases and sales, these ratios were not materially different as of June 30, 2020.
- Cash and cash equivalents of \$146.5 million as of June 30, 2020, in addition to other unencumbered assets of \$311.8 million.

#### Second Quarter 2020 Results

"For the second quarter, Ellington Financial generated net income of \$0.85 per share, Core Earnings of \$0.39 per share, and a quarterly economic return of 5.7%," said Laurence Penn, Chief Executive Officer and President. "Thanks to our risk and liquidity management, we were able to avoid distressed sales during the market turmoil of March and early April, and so we were well positioned to benefit from the rebound in many credit-sensitive fixed income sectors that occurred in the second quarter. Our results for the quarter also reflect excellent performance in our non-QM business, where we completed our fifth securitization in June with strong investor demand, as well as an exceptional quarter for our Agency RMBS portfolio, and strong performance from our short-duration loan portfolios.

"We also made substantial progress extending and improving our sources of financing and leverage. In addition to completing our non-QM securitization, we also obtained term financing for numerous loan assets that we had previously held unfinanced, and we extended the terms of several of our credit facilities. Furthermore, by the end of the quarter, the market for standard repo financing of securities had largely returned to pre-March levels.

"With markets stabilizing during the second quarter, and seeing extremely attractive entry points across many sectors of our diversified portfolio, we resumed both our credit and Agency investment activity. With many specialty finance companies still hobbled, we are seeing compelling net interest margins on new loan originations, and are exploring some exciting potential strategic investments in loan originators.

"I was pleased that the Board increased our monthly dividend to \$0.09, and with Core Earnings significantly exceeding our dividends this quarter, together with the high projected earnings power of our portfolio and our loan businesses, I see further upside to the dividend from here.

"With that said, caution is still warranted in the current environment, and we continue to maintain ample liquidity and keep leverage low. While the bouts of market volatility have created many investment opportunities, uncertainty remains high as to the length and severity of the economic downturn, as well as the ultimate path to recovery. This ongoing uncertainty underscores the importance of our risk management principles in protecting book value."

<sup>&</sup>lt;sup>1</sup> Core Earnings is a non-GAAP financial measure. See "Reconciliation of Net Income (Loss) to Core Earnings" below for an explanation regarding the calculation of Core Earnings. <sup>2</sup> Excludes repo borrowings at certain unconsolidated entities that are recourse to us. Including such borrowings, our debt-to-equity ratio based on total recourse borrowings was 1.6:1 as of June 30, 2020.



#### **Financial Results**

In March 2020, in response to the market volatility associated with the outbreak of the COVID-19 pandemic, the Company had strategically reduced the size of its Agency portfolio in order to lower its leverage and enhance its liquidity position. It had also substantially suspended new investments in its credit strategies. High levels of market distress continued into April, and during that month, the Company further reduced the size of its Agency portfolio, and only resumed very limited purchase and sale activity in its credit portfolio. In May and June, with the markets stabilized, the Company fully resumed its investment activity in its credit and Agency portfolios.

In total, the Company's total long Agency RMBS portfolio decreased by 10% quarter over quarter, to \$913.2 million as of June 30, 2020, from \$1.016 billion as of March 31, 2020, as additional sales in April and principal repayments during the quarter exceeded new purchases in May and June. Over the same period, the Company's total long credit portfolio<sup>3</sup> decreased approximately 14% to \$1.257 billion from \$1.457 billion. The quarter-over quarter decline in the credit portfolio<sup>3</sup> was mainly due to the completion of the Company's non-QM securitization in June; otherwise, sales and principal repayments roughly offset purchases and net realized and unrealized gains.

Primarily as a result of the smaller Agency portfolio, the Company's debt-to-equity ratio decreased to 2.7:1 as of June 30, 2020, as compared to 3.1:1 as of March 31, 2020, adjusting for unsettled purchases and sales. Similarly, the Company's recourse debt-to-equity ratio, also adjusted for unsettled purchases and sales, decreased over the course of the quarter, to 1.5:1 from 2.1:1, driven also by the Company's non-QM securitization, which reduced the amount of recourse borrowings in the Company's credit portfolio. As of June 30, 2020, the Company had cash and cash equivalents of approximately \$146.5 million, along with other unencumbered assets of \$311.8 million.

During the second quarter, the Company's credit strategy generated total gross income of \$33.7 million, or \$0.76 per share, and its Agency strategy generated total gross income of \$14.9 million, or \$0.33 per share.

In March, the market turmoil associated with the COVID-19 pandemic had caused significant price declines and yield spread widening across virtually all credit assets, and as result, the Company incurred considerable mark-to-market losses in the first quarter. In contrast, prices in many credit-sensitive fixed income sectors rebounded in the second quarter, generating significant net realized and unrealized gains on the Company's credit assets, which reversed a portion of the Company's losses from the first quarter. The market recovery also resulted in a loss on the Company's credit hedges. As with previous quarters, net interest income<sup>4</sup> continued to be a primary driver of earnings as well, although it declined sequentially as a result of lower average holdings. Finally, other investment related expenses were higher quarter over quarter, as a result of debt issuance costs relating to the Company's non-QM securitization completed during the second quarter.

Most of the Company's credit strategies performed well during the second quarter. The Company had large gains on its non-QM loans, non-Agency RMBS, and CMBS, all markets where there was substantial distressed selling during the first quarter, followed by a sharp rebound in prices and liquidity in the second quarter. The Company's loan strategies also performed well, led by excellent performance in its consumer loan and residential transition loan portfolios. The Company's investments in loan originators had strong performance during the quarter, driven by an excellent quarter from the reverse mortgage originator in which the Company holds a minority stake. The Company's CLO strategy and Euro-denominated RMBS portfolio generated net losses for the quarter.

Despite the partial market recovery in the second quarter, the Company is still anticipating eventual principal losses on many of its credit investments as a result of the economic impacts of COVID-19. As has been widely reported, there has been a significant nationwide increase in loan delinquencies, forbearances, deferments, and modifications, and we are seeing the effects of this on our own portfolios.

The Company's Agency strategy performed exceptionally well during the second quarter, driven by significantly higher pay-ups on its specified pools. Payups are price premiums for specified pools relative to their TBA counterparts. During the first quarter of 2020, pay-ups had declined in the face of marketwide liquidity stresses, exacerbated by quarter-end balance sheet pressures, as well as the implementation of the Federal Reserve's amplified asset purchase program implemented in March, which was generally limited to TBAs and generic pools, as opposed to specified pools with pay-ups.

During the second quarter, asset purchases by the Federal Reserve continued to be significant, and the liquidity stresses of the previous quarter subsided. Pay-ups on specified pools expanded as investors sought prepayment protection amidst record-low mortgage rates and increasing actual and projected prepayment rates. Average pay-ups on the Company's specified pools increased to 3.30% as of June 30, 2020, from 1.47% as of March 31, 2020, generating significant net realized and unrealized gains on the Company's portfolio.

In addition, the Agency results also benefited from the appreciation of the Company's reverse mortgage pools, driven by strong investor demand and a recovery in yield spreads after the distress in March. Finally, net interest income and net realized and unrealized gains on interest rate hedges and other activity contributed to results in the Agency portfolio.

During the second quarter the Company continued to hedge interest rate risk, primarily through the use of interest rate swaps, and to a lesser extent through the use of short positions in TBAs, U.S. Treasury securities, and futures. The Company significantly reduced the size of its net short TBA position during the quarter, including an increase in the amount of long TBAs held for investment. As a result, the relative proportion (based on 10-year equivalents<sup>5</sup>) of net short positions in TBAs decreased quarter over quarter relative to its other interest rate hedges.

<sup>3</sup> Includes REO at the lower of cost or fair value. Excludes hedges and other derivative positions, as well as tranches of the Company's consolidated non-QM securitization trusts that were sold to third parties, but that are consolidated for U.S. GAAP reporting purposes. Including such tranches, the Company's total long credit portfolio was \$1.996 billion and \$1.998 billion, as of June 30, 2020 and March 31, 2020, respectively.

<sup>4</sup> Excludes any interest income and interest expense items from Interest rate hedges, net and Credit hedges and other activities, net.

<sup>5</sup> Ten-year equivalents for a group of positions represent the amount of 10-year U.S. Treasury securities that would be expected to experience a similar change in market value under a standard parallel move in interest rates.

The following table summarizes the Company's investment portfolio<sup>(1)</sup> holdings as of June 30, 2020 and March 31, 2020:

	Fair Value				
(In thousands)	 June 30, 2020		March 31, 2020		
Long:					
Credit:					
Dollar Denominated:					
CLO <sup>(2)</sup>	\$ 156,158	\$	170,905		
CMBS	77,815		75,815		
Commercial Mortgage Loans and REO <sup>(3)(4)</sup>	337,265		343,111		
Consumer Loans and ABS backed by Consumer Loans <sup>(2)</sup>	216,289		252,385		
Corporate Debt and Equity and Corporate Loans	9,237		7,407		
Equity Investments in Loan Origination Entities	44,277		39,436		
Non-Agency RMBS	154,928		118,793		
Residential Mortgage Loans and REO <sup>(3)</sup>	950,565		942,202		
Non-Dollar Denominated:					
CLO <sup>(2)</sup>	2,583		2,310		
Consumer Loans and ABS backed by Consumer Loans	395		459		
Corporate Debt and Equity	25		29		
RMBS <sup>(5)</sup>	46,722		44,928		
Agency:					
Fixed-Rate Specified Pools	724,756		834,002		
Floating-Rate Specified Pools	7,899		9,054		
IOs	49,007		42,344		
Reverse Mortgage Pools	131,535		130,601		
Government Debt:					
Dollar Denominated	—		1,654		
Total Long	\$ 2,909,456	\$	3,015,435		
Short:					
Credit:					
Dollar Denominated:					
Corporate Debt and Equity	\$ (459)	\$	(1,419)		
Government Debt:					
Dollar Denominated	(4,324)		(2,154)		
Non-Dollar Denominated	(26,688)		(9,718)		
Total Short	\$ (31,471)	\$	(13,291)		
		_			

(1) This information does not include financial derivatives.

(2) Includes equity investments in securitization-related vehicles.

(3) In accordance with U.S. GAAP, REO is not considered a financial instrument and as a result is included at the lower of cost or fair value.

(4) Includes equity investments in unconsolidated entities holding small balance commercial mortgage loans and REO.

(5) Includes an equity investment in an unconsolidated entity holding European RMBS.

The following table summarizes the Company's operating results for the three-month periods ended June 30, 2020 and March 31, 2020 and the six-month period ended June 30, 2020:

	]	Three-Month Period Ended June 30, 2020	Pe	er Share		ree-Month Period Ended March 31, 2020 <sup>(1)</sup>	5	Per Share <sup>(1)</sup>		x-Month Period Ended June 30, 2020	Р	er Share
(In thousands, except per share amounts)												
Credit:												
Interest income and other income <sup>(2)</sup>	\$	36,573	\$	0.82	\$	41,841	\$	0.97	\$	78,414	\$	1.79
Realized gain (loss), net		(20,276)		(0.46)		10,447		0.24		(9,829)		(0.23)
Unrealized gain (loss), net		34,271		0.78		(146,665)		(3.39)		(112,394)		(2.56)
Interest rate hedges, net <sup>(3)</sup>		71		—		(8,007)		(0.18)		(7,936)		(0.18)
Credit hedges and other activities, net <sup>(4)</sup>		(5,197)		(0.12)		19,215		0.44		14,018		0.32
Interest expense <sup>(5)</sup>		(12,114)		(0.27)		(13,227)		(0.31)		(25,341)		(0.58)
Other investment related expenses		(5,275)		(0.12)		(3,954)		(0.09)		(9,229)		(0.21)
Earnings (losses) from investments in unconsolidated entities		5,643		0.13		(6,497)		(0.15)		(854)		(0.02)
Total Credit profit (loss)	_	33,696		0.76	_	(106,847)		(2.47)		(73,151)		(1.67)
Agency RMBS:												
Interest income		3,385		0.08		12,067		0.28		15,452		0.35
Realized gain (loss), net		4,059		0.09		6,408		0.15		10,467		0.24
Unrealized gain (loss), net		9,753		0.22		12,282		0.28		22,035		0.50
Interest rate hedges and other activities, net <sup>(3)</sup>		178		—		(38,399)		(0.90)		(38,221)		(0.87)
Interest expense <sup>(5)</sup>		(2,499)		(0.06)		(8,420)		(0.19)		(10,919)		(0.25)
Total Agency RMBS profit (loss)		14,876		0.33		(16,062)		(0.38)		(1,186)		(0.03)
Total Credit and Agency RMBS profit (loss)		48,572		1.09		(122,909)		(2.85)		(74,337)		(1.70)
Other interest income (expense), net		86		_		280		0.01		366		0.01
Income tax (expense) benefit		(1,542)		(0.03)		547		0.01		(995)		(0.02)
Other expenses		(6,677)		(0.15)		(6,260)		(0.14)		(12,937)		(0.30)
Net income (loss) (before incentive fee)		40,439		0.91		(128,342)		(2.97)		(87,903)	_	(2.01)
Incentive fee		_		_				_				
Net income (loss)	\$	40,439	\$	0.91	\$	(128,342)	\$	(2.97)	\$	(87,903)	\$	(2.01)
Less: Dividends on preferred stock		1,941		0.04		1,941		0.04		3,882		0.08
Less: Net income (loss) attributable to non-participating non-controlling interests		701		0.02		1,197		0.03		1,898		0.04
Net income (loss) attributable to common stockholders and participating non- controlling interests		37,797		0.85		(131,480)		(3.04)		(93,683)		(2.13)
Less: Net income (loss) attributable to participating non-controlling interests		519				(2,082)				(1,563)		
Net income (loss) attributable to common stockholders	\$	37,278	\$	0.85	\$	(129,398)	\$	(3.04)	\$	(92,120)	\$	(2.13)
Weighted average shares of common stock and convertible units <sup>(6)</sup> outstanding		44,389				43,284				43,836		
Weighted average shares of common stock outstanding		43,780				42,598				43,189		

(1) Conformed to current period presentation.

(2) (3) (4)

Other income primarily consists of rental income on real estate owned and loan origination fees. Includes U.S. Treasury securities, if applicable. Other activities include certain equity and other trading strategies and related hedges, and net realized and unrealized gains (losses) on foreign currency. Includes allocable portion of interest expense on the Company's Senior notes. Convertible units include Operating Partnership units attributable to participating non-controlling interests.

(5) (6)

#### **About Ellington Financial**

Ellington Financial invests in a diverse array of financial assets, including residential and commercial mortgage loans, residential and commercial mortgage-backed securities, consumer loans and asset-backed securities backed by consumer loans, collateralized loan obligations, non-mortgage and mortgage-related derivatives, equity investments in loan origination companies, and other strategic investments. Ellington Financial is externally managed and advised by Ellington Financial Management LLC, an affiliate of Ellington Management Group, L.L.C.

#### **Conference Call**

The Company will host a conference call at 11:00 a.m. Eastern Time on Friday, August 7, 2020, to discuss its financial results for the quarter ended June 30, 2020. To participate in the event by telephone, please dial (877) 241-1233 at least 10 minutes prior to the start time and reference the conference ID number 3396726. International callers should dial (810) 740-4657 and reference the same conference ID number. The conference call will also be webcast live over the Internet and can be accessed via the "For Our Shareholders" section of the Company's web site at www.ellingtonfinancial.com. To listen to the live webcast, please visit www.ellingtonfinancial.com at least 15 minutes prior to the start of the call to register, download, and install necessary audio software. In connection with the release of these financial results, the Company also posted an investor presentation, that will accompany the conference call, on its website at www.ellingtonfinancial.com under "For Our Shareholders—Presentations."

A dial-in replay of the conference call will be available on Friday, August 7, 2020, at approximately 2:15 p.m. Eastern Time through Friday, August 21, 2020 at approximately 11:59 p.m. Eastern Time. To access this replay, please dial (800) 585-8367 and enter the conference ID number 3396726. International callers should dial (404) 537-3406 and enter the same conference ID number. A replay of the conference call will also be archived on the Company's web site at www.ellingtonfinancial.com.

#### Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Actual results may differ from the Company's beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "believe," "expect," "anticipate," "estimate," "project," "plan," "continue," "intend," "should," "would," "could," "goal," "objective," "will," "may," "seek," or similar expressions or their negative forms, or by references to strategy, plans, or intentions. Examples of forward-looking statements in this press release include without limitation management's beliefs regarding the current economic and investment environment and the Company's ability to implement its investment and hedging strategies, performance of the Company's investment and hedging strategies, the Company's exposure to prepayment risk in its Agency portfolio, and statements regarding the drivers of the Company's returns. The Company's results can fluctuate from month to month and from quarter to quarter depending on a variety of factors, some of which are beyond the Company's control and/or are difficult to predict, including, without limitation, changes in interest rates and the market value of the Company's securities, changes in mortgage default rates and prepayment rates, the Company's ability to borrow to finance its assets, changes in government regulations affecting the Company's business, the Company's ability to maintain its exclusion from registration under the Investment Company Act of 1940; the Company's ability to qualify and maintain its qualification as a real estate investment trust, or "REIT"; and other changes in market conditions and economic trends, including changes resulting from the ongoing spread and economic effects of the novel coronavirus (COVID-19). Furthermore, forward-looking statements are subject to risks and uncertainties, including, among other things, those described under Item 1A of the Company's Annual Report on Form 10-K filed on March 13, 2020 and under Part II, Item IA of the Company's Quarterly Report on Form 10-Q, as amended, for the three-month period ended March 31, 2020 which can be accessed through the Company's website at www.ellingtonfinancial.com or at the SEC's website (www.sec.gov). Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected or implied may be described from time to time in reports the Company's files with the SEC, including reports on Forms 10-Q, 10-K and 8-K. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.



## ELLINGTON FINANCIAL INC. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED)

	Three-Month Period Ended					Six-Month Period Ended June 30,			
	Ju	ne 30, 2020	Ma	arch 31, 2020	2020				
(In thousands, except per share amounts) <b>NET INTEREST INCOME</b>									
Interest income	\$	39,281	\$	52,108	\$	91,389			
Interest expense		(14,686)		(22,090)		(36,776)			
Total net interest income		24,595		30,018		54,613			
Other Income (Loss)									
Realized gains (losses) on securities and loans, net		(16,040)		12,260		(3,780)			
Realized gains (losses) on financial derivatives, net		(11,676)		(12,406)		(24,082)			
Realized gains (losses) on real estate owned, net		(211)		350		139			
Unrealized gains (losses) on securities and loans, net		44,112		(133,738)		(89,626)			
Unrealized gains (losses) on financial derivatives, net		8,173		(9,984)		(1,811)			
Unrealized gains (losses) on real estate owned, net		(228)		(357)		(584)			
Other, net		(435)		1,679		1,243			
Total other income (loss)		23,695	· · ·	(142,196)	· · ·	(118,501)			
EXPENSES									
Base management fee to affiliate (Net of fee rebates of \$145, \$507 and \$652, respectively)		2,906		2,443		5,349			
Incentive fee to affiliate		—				—			
Investment related expenses:									
Servicing expense		2,493		2,531		5,024			
Debt issuance costs related to Other secured borrowings, at fair value		2,075				2,075			
Other		707		1,423		2,130			
Professional fees		1,333		1,277		2,610			
Compensation expense		941		788		1,728			
Other expenses		1,497		1,752		3,250			
Total expenses		11,952		10,214		22,166			
Net Income (Loss) before Income Tax Expense (Benefit) and Earnings from Investments in Unconsolidated Entities		36,338		(122,392)		(86,054)			
Income tax expense (benefit)		1,542		(547)		995			
Earnings (losses) from investments in unconsolidated entities		5,643		(6,497)		(854)			
Net Income (Loss)		40,439		(128,342)		(87,903)			
Net Income (Loss) Attributable to Non-Controlling Interests		1,220		(885)		335			
Dividends on Preferred Stock		1,941		1,941		3,882			
Net Income (Loss) Attributable to Common Stockholders	\$	37,278	\$	(129,398)	\$	(92,120)			
Net Income (Loss) per Common Share:									
Basic and Diluted	\$	0.85	\$	(3.04)	\$	(2.13)			
Weighted average shares of common stock outstanding		43,780		42,598		43,189			
Weighted average shares of common stock and convertible units outstanding		44,389		43,284		43,836			

# ELLINGTON FINANCIAL INC. CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED)

June 30, 2020 146,531 175 1,396,008 1,416,851 72,553 24,044 27,186	March 31, 2020 \$ 136,740 175 1,481,395 1,443,589 65,397 25,054	December 31, 2019 <sup>(1)</sup> \$         72,302           175         2,449,941           1,412,426         1,412,426
175 1,396,008 1,416,851 72,553 24,044	175 1,481,395 1,443,589 65,397	175 2,449,941
175 1,396,008 1,416,851 72,553 24,044	175 1,481,395 1,443,589 65,397	175 2,449,941
1,396,008 1,416,851 72,553 24,044	1,481,395 1,443,589 65,397	2,449,941
1,416,851 72,553 24,044	1,443,589 65,397	
72,553 24,044	65,397	1,412,426
24,044		
<i>,</i> -	25.054	71,850
27,186	25,054	30,584
	31,752	16,788
31,427	13,239	73,639
56,702	166,516	79,829
62,098	408,332	123,120
3,276	5,453	7,563
3,236,851	\$ 3,777,642	\$ 4,338,217
		_
31,471	\$ 13,291	\$ 73,409
1,294,549	2,034,225	2,445,300
34,863	47,772	27,621
11,266	17,138	2,197
23,750	19,170	66,133
156,089	177,855	150,334
742,688	549,668	594,396
85,429	85,363	85,298
2,906	2,443	2,663
_		116
5,293	7,952	6,978
3,138	5,283	7,320
7,730	8,001	7,753
2,399,172	2,968,161	3,469,518
111,034	111,034	111,034
44	44	39
916,186	916,006	821,747
(226,368)		
800,896	774,383	829,265
36,783	35,098	39,434
		868,699
	-	\$ 4,338,217
3,230,001	- 0,,,,,,,,,,	
15.67	¢ 15.00	\$ 18.48
	3,138 7,730 2,399,172 1111,034 44 916,186 (226,368) 800,896 36,783 837,679 3,236,851	3,138       5,283         7,730       8,001         2,399,172       2,968,161         111,034       111,034         111,034       111,034         44       916,186         916,186       916,006         (226,368)       (252,701)         800,896       774,383         36,783       35,098         837,679       809,481         3,236,851       \$ 3,777,642

1. 2.

Derived from audited financial statements as of December 31, 2019. Based on total stockholders' equity less the aggregate liquidation preference of the Company's preferred stock outstanding.

#### **Reconciliation of Net Income (Loss) to Core Earnings**

The Company calculates Core Earnings as U.S. GAAP net income (loss) as adjusted for: (i) realized and unrealized gain (loss) on securities and loans, REO, financial derivatives (excluding periodic settlements on interest rate swaps), other secured borrowings, at fair value, and foreign currency transactions; (ii) incentive fee to affiliate; (iii) Catch-up Premium Amortization Adjustment (as defined below); (iv) non-cash equity compensation expense; (v) provision for income taxes; and (vi) certain other income or loss items that are of a non-recurring nature. For certain investments in unconsolidated entities, the Company includes the relevant components of net operating income in Core Earnings. The Catch-up Premium Amortization Adjustment is a quarterly adjustment to premium amortization triggered by changes in actual and projected prepayments on the Company's Agency RMBS (accompanied by a corresponding offsetting adjustment to realized and unrealized gains and losses). The adjustment is calculated as of the beginning of each quarter based on the Company's then-current assumptions about cashflows and prepayments, and can vary significantly from quarter to quarter.

Core Earnings is a supplemental non-GAAP financial measure. The Company believes that the presentation of Core Earnings provides a consistent measure of operating performance by excluding the impact of gains and losses and other adjustments listed above from operating results. The Company believes that Core Earnings provides information useful to investors because it is a metric that the Company uses to assess its performance and to evaluate the effective net yield provided by its portfolio. In addition, the Company believes that presenting Core Earnings enables its investors to measure, evaluate, and compare its operating performance to that of its peers. However, because Core Earnings is an incomplete measure of the Company's financial results and differs from net income (loss) computed in accordance with U.S. GAAP, it should be considered supplementary to, and not as a substitute for, net income (loss) computed in accordance with U.S. GAAP.

The following table reconciles, for the three- and six-month periods ended June 30, 2020 and the three-month period ended March 31, 2020, the Company's Core Earnings to the line on the Company's Consolidated Statement of Operations entitled Net Income (Loss), which the Company believes is the most directly comparable U.S. GAAP measure:

	<b>Three-Month Period Ended</b>				Six-Month Period		
(In thousands, except per share amounts)	June 30, 2020			March 31, 2020	Ended June 30, 2020		
Net Income (Loss)	\$ 40,439		\$	(128,342)	\$	(87,903)	
Income tax expense (benefit)		1,542		(547)		995	
Net income (loss) before income tax expense		41,981		(128,889)		(86,908)	
Adjustments:							
Realized (gains) losses on securities and loans, net		16,040		(12,260)		3,780	
Realized (gains) losses on financial derivatives, net		11,676		12,406		24,082	
Realized (gains) losses on real estate owned, net		211		(350)		(139)	
Unrealized (gains) losses on securities and loans, net		(44,112)		133,738		89,626	
Unrealized (gains) losses on financial derivatives, net		(8,173)		9,984		1,811	
Unrealized (gains) losses on real estate owned, net		228		357		584	
Other realized and unrealized (gains) losses, net <sup>(1)</sup>		1,302		330		1,632	
Net realized gains (losses) on periodic settlements of interest rate swaps		(892)		143		(750)	
Net unrealized gains (losses) on accrued periodic settlements of interest rate swaps		136		(111)		25	
Incentive fee to affiliate		—		—		—	
Non-cash equity compensation expense		182		164		346	
Negative (positive) component of interest income represented by Catch-up Premium Amortization Adjustment		3,648		1,112		4,759	
Debt issuance costs related to Other secured borrowings, at fair value		2,075		—		2,075	
(Earnings) losses from investments in unconsolidated entities <sup>(2)</sup>		(4,227)		6,633		2,408	
Total Core Earnings	\$	20,075	\$	23,257	\$	43,331	
Dividends on preferred stock		1,941		1,941		3,882	
Core Earnings attributable to non-controlling interests		1,012		1,524		2,534	
Core Earnings Attributable to Common Stockholders	\$	17,122	\$	19,792	\$	36,915	
Core Earnings Attributable to Common Stockholders, per share	\$	0.39	\$	0.46	\$	0.85	

(1) Includes realized and unrealized gains (losses) on foreign currency and unrealized gain (loss) on other secured borrowings, at fair value, included in Other, net, on the Condensed Consolidated Statement of Operations.

(2) Adjustment represents, for certain investments in unconsolidated entities, the net realized and unrealized gains and losses of the underlying investments of such entities.